

#2540 Emulsion Oils

An Ergon Company

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Ergon Asphalt & Emulsions, Inc.
a company that works™

April 23, 2010

Beverly Findley
Cameron County Purchasing
1100 E. Monroe
Brownsville, Texas 78520

RE: Bid #2540 Price Increases

Dear Ms. Findley:

I apologize for the confusion our March 15, 2010 letter has caused. The prices quoted in the letter were for products FOB Plant Pick Up. Our **delivered** prices to Cameron County are as follows:

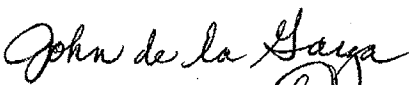
HFRS-2	\$2.2379	(\$2.05 + \$0.1879)
SS-1	\$2.2379	(\$2.05 + \$0.1879)
AE-P	\$2.8879	(\$2.70 + \$0.1879)

The freight rate is \$0.1879/gallon and is added to the FOB Plant Pick Up price per gallon. Freight is based on full transport loads of 5,500 gallons.

Our Austin office will adjust invoice numbers 9400429248 and 9400433449 to \$2.05 per gallon; however, future shipments will have to be at the prices quoted above.

Should you have any questions, please do not hesitate to give me a call at (956) 330-2235.

Sincerely,


John de la Garza
Area Sales Manager

JdlG:ks