




# Cameron County Commissioners' Court Agenda Request Form

No. \_\_\_\_\_

Date: 11/17/10 Meeting Date Request: 11/23/10

Deadline for Action: \_\_\_\_\_ Contact Person: Michael Forbes

Department: Purchasing Phone: 544-0871 Fax: 550-7219

Dept. Head / Official Signature: 

**Caption:**

Consideration and authorization to continue utilization of the HGAC (Houston -Galveston Area Council of Governments) Interlocal Cooperative Purchasing Agreement for the following :  
Wireless TeleComm Equipment and Services (Sprint )

*Approved by Comm. Court  
11/23/2010*

**Background:** (Briefly summarize your request, if needed use separate sheet(s) or attach supporting documentation).

Please initial or place a check mark:

Review or approved by County Judge \_\_\_\_\_ Auditor \_\_\_\_\_ Budget \_\_\_\_\_ Legal \_\_\_\_\_ Personnel \_\_\_\_\_

**Fiscal Data**

Dept./Fund No. \_\_\_\_\_ Amt Expended: Yes \_\_\_\_\_ Funds/Staffing Budgeted: Yes \_\_\_\_\_ No \_\_\_\_\_  
Account Code \_\_\_\_\_ Impact on future budget: Yes \_\_\_\_\_ No \_\_\_\_\_

**Comments:**

Action taken by Commissioners' Court:

Approved \_\_\_\_\_ Tabled \_\_\_\_\_ Denied \_\_\_\_\_ Motion made by \_\_\_\_\_ Seconded \_\_\_\_\_ Vote \_\_\_\_\_

**Sprint Together with Nextel**

**Phone Upgrade/Service Plans Proposal**

**Customer Information**

Customer Name: Cameron County  
 Financial Contact Name: Attn: Noemi Garcia  
 Address: 1100 E. Monroe Street  
 City: Brownsville  
 State: TX  
 Zip: 78520  
 Financial Contact Phone: 956-544-0846  
 Email Address: [ngarcia@co.cameron.tx.us](mailto:ngarcia@co.cameron.tx.us)  
 Acct # (if applicable): BAN 627589417

**Sales Representative Information**

Name & Title: Rick Cantu - Public Sector Account Executive  
 Phone: 956-451-2481 [rick.cantu@sprint.com](mailto:rick.cantu@sprint.com)  
 Address: 1300 N. 10th Street, Suite 420  
 McAllen TX 78501

**EFT/Contract Information**

Financial Institution: United Missouri Bank - 1008 Oak Street, Kansas City, MO 64106  
 ACH Coordinator: Judy Sweeze - 816-860-3821  
 Routing Transit Number: Sprint PCS  
 Depositor Account Title: 9870994712  
 Depositor Account Number: P.O. Box 219554, Kansas City, MO 64121  
 Remit To Address: 12524 Sunrise Valley Drive, Reston, VA 20196  
 Vendor PO Address:  
 Contract Vehicle & Number: HGAC CW-05-02  
 Cage Code:  
 DUNS #:  
 Tax ID #:  
 Doing Business As: Sprint

Quote Date: 9-Nov-10  
 Expiration Date: 30-Nov-10  
 Contract Vehicle being utilized: HGAC CW-05-02  
 Early Termination Fee: \$0.00  
 Control #: 100930  
 (YYMMDDConsecutive#Initials)

**Handsets/Connection Cards**

Qty.	Model	Flat Rate Price	Discount	Extended Item Price
147	Upgrade ic502 to Motorola i680 or V950	\$117.99	\$17,344.53	\$0.00
57	Upgrade i335 to i335 - Radio Only	\$29.99	\$1,709.43	\$0.00
16	Upgrade PDA to HTC EVO or Epic \$100 Credit per Phone	\$0.00	\$0.00	\$0.00
0	EVO \$99.99 each Epic \$149.99 each after \$100 Credit	\$0.00	Total Disc	\$0.00
<b>Total</b>				<b>Subtotal for Equipment</b>
				\$0.00

Note: Hardware credit and promotions only apply per device with the purchase of an associated service plan

**Rate Plans:**

Qty.	Rate Plan	Discounted MRC	Extended Monthly Price
12	Everything Business Plan	\$89.99	\$1,079.88
4	Business Advantage Messaging & Data 4,000	\$138.59	\$554.36
18	Business Advantage Messaging & Data 200	\$46.19	\$831.42
1	Business Advantage 4000	\$115.49	\$115.49
209	Business Advantage Talk 200	\$23.09	\$4,825.81
1	Business Advantage Messaging 200	\$30.79	\$30.79
50	3G/4G Data Plan	\$42.99	\$2,149.50
23	Preminum Data	\$10.00	\$230.00
23	Total Protection Plan	\$7.00	\$161.00
0	*** Seasonal Suspense Reduced from \$8.95 to \$0.99 ***	\$0.00	\$0.00

<b>Subtotal Monthly Recurring Charges</b>		<b>\$9,978.25</b>
Add 2.5% for Universal Funding Fee, E-911 and Wireless Number Portability		\$249.46
<b>TOTAL MONTHLY RECURRING CHARGES</b>		<b>\$10,227.71</b>

Estimated first full month of service plus equipment and other charges **\$10,227.71**

Estimated Annual Investment (12 months service + One time Equipment Charges) **\$122,732.48**



**\*\*This is not a bill or an invoice\*\***

**Average Cost/Unit \$33.82**

This Quick Quote Estimation Tool is intended to provide approximate cost information about Sprint products and services. Additional taxes, fees and other charges may apply. Offers are subject to change at any time. Other conditions may apply. Some services may be provided and billed through third parties. Pricing and promotions may have expiration dates, limited availability and term requirements. PLEASE NOTE THAT ANY PROMOTIONAL DISCOUNTS BASED ON A TERM COMMITMENT THAT APPLY TO THE PURCHASE OF SPRINT PCS DEVICES IS A FORWARD DISCOUNT. SHOULD YOUR AGENCY CANCEL AT ANY TIME (PRIOR TO THE END OF THE CONTRACT TERM) FOR CONVENIENCE, YOUR AGENCY WILL BE RESPONSIBLE TO PAY BACK THE FORWARD DISCOUNT ABOVE ON EACH SPRINT PCS DEVICE PURCHASED. See Terms & Conditions page, your Sprint Nextel representative or visit [www.sprint.com](http://www.sprint.com) for more information.



## Cameron County Equipment Options

### HTC EVO 4G

Exclusively from Sprint, the world's first 3G/4G Android handset, the HTC EVO 4G, offers a rich mobile Internet experience with a fully integrated suite of services built on the Android 2.1 platform. The HTC EVO 4G includes a blazing-fast 1 GHz Qualcomm Snapdragon processor, the award-winning HTC Sense user experience, an 8.0 megapixel auto-focus camera with HD-capable video camcorder and a forward-facing 1.3 megapixel camera for video conferencing.

The large vibrant 4.3 inch display, built-in kickstand, 3.5 mm headset jack and HDMI output make the HTC EVO 4G an unparalleled platform for wireless business and entertainment. Download music, pictures, files, or videos in seconds, not minutes, and watch streaming video on the go on a network with download speeds that are up to 10 times faster than 3G speeds.<sup>1</sup> With built-in mobile hotspot functionality, the HTC EVO 4G also allows up to eight Wi-Fi-enabled devices, including laptop, camera, music player, video player and any other Wi-Fi-enabled device to enjoy the benefits of 4G speeds on the go.



Flat Rate Price  
\$199.99

#### **Productivity Features:**

- ◆ Qualcomm Snapdragon QSD8650 (1GHz) processor
- ◆ 4.3" capacitive display with pinch-to-zoom and tactile feedback
- ◆ World-class HTML browser – bandwidth and quality that rival that of net books
- ◆ Android 2.1, with access to more than 100,000 apps on Android Market
- ◆ Google mobile services including Google Search, Google Maps, Google Talk, Gmail, and syncs with Google Calendar
- ◆ Visual voicemail
- ◆ Messaging – personal and business email, IM and text messaging
- ◆ 3G/4G Mobile Hotspot capability – connects up to eight Wi-Fi enabled devices
- ◆ 4G data speeds (WiMAX) – peak download speeds of more than 10 Mbps; peak upload speeds of 1 Mbps; average download speeds of 3-6 Mbps.
- ◆ 3G data speeds (EVDO Rev A.) – peak download speeds of up to 3.1 Mbps; peak upload speeds of 1.8 Mbps; average download speeds of 600 kbps-1.4 Mbps.
- ◆ 8MP autofocus camera with dual LED flash and 1.3MP front-facing camera
- ◆ Capture and share HD-quality video (720p) from your phone
- ◆ Output pictures, slides and videos in HD quality (720p) via HDMI cable (sold separately)
- ◆ Live video sharing with Qik
- ◆ Built-in kickstand for hands-free viewing
- ◆ Media player with 3.5mm stereo headset jack
- ◆ Bluetooth 2.1 with A2DP Stereo and EDR
- ◆ Built-in WiFi: 802.11 b/g
- ◆ Digital compass, G-Sensor, proximity sensor, light sensor, GPS
- ◆ Simultaneous voice and data when in 4G markets or connected to external Wi-Fi
- ◆ Expandable memory: 8GB microSD card included; supports up to 32GB
- ◆ Dimensions: 4.8" x 2.6" x .5" (LxWxT)
- ◆ Weight: 6 ounces
- ◆ Main display: 4.3" WVGA (800x480) 65K colors
- ◆ Standard removable 1500mAh Lithium (Li-on) battery
- ◆ Memory: 1GB ROM, 512MB RAM

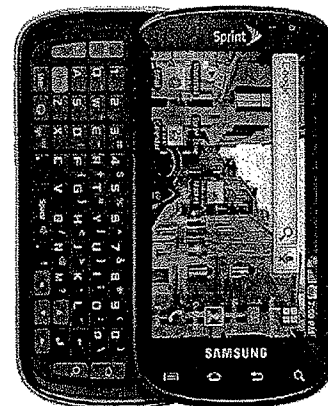


## Epic 4G by Samsung

The Android-powered Samsung Epic 4G was engineered for a legendary entertainment experience with superior speed and display innovation. Recently rated the #1 Smartphone in the World by PC Magazine, its 3G/4G speeds allow you to stream and download videos, files and applications. You can also read books and magazines or watch TV shows and movies in HD-like quality on the expansive 4.0-inch Super AMOLED display. This pocket-sized hotshot is also a mobile hotspot: share 3G/4G speeds with up to five Wi-Fi devices. And with its full, slide-out QWERTY keyboard, super responsive touch screen, Swype text entry and 4G speeds, you can be productive on the go. This powerhouse goes everywhere, does everything - all at 4G speeds. So let your Epic adventures begin.

### Key Features

- ◆ Access to 4G speeds that are up to 10x faster than 3G
- ◆ Dual-mode 3G/4G with access to dependable 3G speeds and accelerated 4G speeds where available
- ◆ Dual cameras for both picture taking and video conferencing.
- ◆ 1 GHz processor
- ◆ Mobile Hotspot capable
- ◆ Slide-out QWERTY keyboard
- ◆ Android 2.1
- ◆ Combined IM, MMS and SMS messaging
- ◆ All in-one calendar
- ◆ Integrated contacts from multiple sources
- ◆ Linked Contacts and Layered Calendar
- ◆ Chat-style messaging
- ◆ Touch screen
- ◆ GPS Navigation enabled
- ◆ Web browsing capable
- ◆ Email capable
- ◆ Bluetooth Wireless
- ◆ Memory card slot
- ◆ Voice activated dialing
- ◆ Supports multiple simultaneous users
- ◆ Up to 6.5 hours of talk time
- ◆ Size: 4.9"x 2.5"x 0.6"
- ◆ Weight: 5.46 oz



Flat Rate Price  
\$249.99

<sup>1</sup> 4G service where available. "Up to 10x faster" based on download speed comparison of 3G's 600 kbps vs. 4G's 6 Mbps. Industry published 3G avg. speeds (600 kbps-1.7 Mbps); 4G avg. speeds (3-6 Mbps). Actual speeds may vary. 4G currently available in select areas /devices; check [www.sprint.com/4G](http://www.sprint.com/4G) for Sprint 4G coverage/device information.

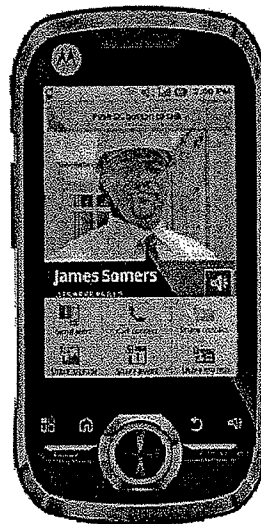


## **i1 by Motorola**

The Motorola i1 takes our best-in-class Nextel Direct Connect and merges it with the first touch screen device for the iDEN network using the Android operating system. When broadband speed is required, it is Wi-Fi capable to allow quick access to essential business applications such as Email, mobile resource management, and GPS applications, all through the Android Market. But unlike most touch screens, this unit is certified to Military Specification 810F for dust, shock, vibration, blowing rain and more! The i1 also offers all the high-end features smartphone users have come to expect including a 5.0 megapixel camera, Stereo Bluetooth, MicroSD card slot, and an MP3 player.

### **Key Features**

- ◆ Nextel Direct Connect Services including Group Connect, International Direct Connect, Talk Group, and Direct Send
- ◆ Slender, touch screen device with a virtual keyboard
- ◆ Embedded Wi-Fi capability to quickly browse the Internet, check email and download applications in hot-spots
- ◆ Access to Android Market
- ◆ Rugged design meets Military Specification 810F requirements for dust, shock, vibration, temperature extremes, blowing rain, solar radiation, humidity and salt fog
- ◆ 5.0MP camera with video capture
- ◆ Stereo Bluetooth
- ◆ MicroSD slot, supports up to 32 GB
- ◆ MMS-Including Threaded Messaging
- ◆ Upgrade of a PTT call to an Interconnect Call
- ◆ Second Line Service
- ◆ Up to 3.5 hours of talk time
- ◆ Size: 2.34" x 2.65" x 0.5"
- ◆ Weight: 4.63 oz



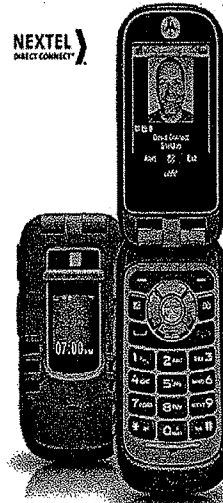
Flat Rate Price  
\$149.99

**Motorola Brute i680**

The i680 is rugged and perfect for anyone who loves being outdoors or works in extreme conditions. It has an internal antenna, external and internal displays and meets Military Specification 810F requirements. But it's not just all about durability. You'll also love the advanced multimedia features such as a 2.0 MP camera with flash and zoom, stereo Bluetooth for safe, hands-free talking, MP3 player, and threaded messaging. Plus, you get all the features you depend on including Group Connect, Group Messaging, support of business apps and great battery life.

**Key Features**

- ◆ Dual microphone ensures great sound quality and noise cancellation
- ◆ Military Spec (810F) - certified for dust, shock, vibration, temperature extremes, blowing rain, solar radiation, humidity and salt fog
- ◆ Combined IM, MMS and SMS messaging
- ◆ Nextel Direct Connect
- ◆ Group Connect
- ◆ GPS Navigation enabled
- ◆ Web browsing capable
- ◆ Email capable
- ◆ 2.0 Megapixel Camera
- ◆ Bluetooth Wireless
- ◆ Memory card slot
- ◆ Voice activated dialing
- ◆ Second Line Service
- ◆ Up to 5.8 hours of continuous digital talk time
- ◆ Size: 2.07" x 3.9" x 1.0"
- ◆ Weight: 5.6 oz.



**Flat Rate Price**  
\$117.99

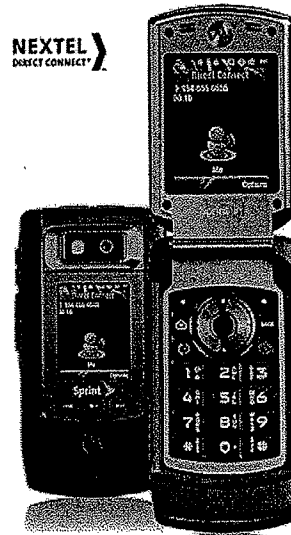


## Motorola Renegade V950

Nextel Direct Connect on a Sprint phone. Sleek, strong and performing in almost any environment, yet offering features usually found only on less rugged phones. Enjoy the best of both worlds with the largest Sprint voice calling area, lightning-quick 3G data services, and the instant communication in less than a second and coast-to-coast from the largest push-to-talk community in the world. The Motorola Renegade V950 offers it all.

### Key Features

- ◆ Nextel Direct Connect
- ◆ 2.0 Megapixel camera and camcorder
- ◆ 3G speeds where available
- ◆ Music capable
- ◆ GPS Navigation enabled
- ◆ Web browsing capable
- ◆ Email capable
- ◆ Rugged meets Military Standard 810F
- ◆ Bluetooth Wireless
- ◆ Memory card slot
- ◆ Up to 5.5 hours of talk time
- ◆ Size: 4.1" x 2.1" x 0.86"
- ◆ Weight: 5.04 oz



Flat Rate Price  
\$117.99