

**CAMERON COUNTY, TEXAS**  
 Evaluation Scoresheet RFP # 1460-EAP  
 Evaluation Date: August 23, 2014

Proposer Name	PRICE			QUALIFICATION & EXPERIENCE			SUPPORT SERVICES			MEET COUNTY NEEDS & REQUIREMENTS			TOTAL
	Points	Score	Total	Points	Score	Total	Points	Score	Total	Points	Score	Total	Total
Deer Oaks	40	8.309	332.36	20	10.000	200.00	20	9.000	180.00	20	9.000	180.00	892.36
Interface EAP	40	6.966	278.64	20	9.000	180.00	20	10.000	200.00	20	10.000	200.00	858.64
Humana	40	10.000	400.00	20	6.000	120.00	20	6.000	120.00	20	6.000	120.00	760.00

Evaluators Signature: *Kenneth D. Weshe*  
 Kenneth D. Weshe  
 Independent Insurance Consultant  
 Weshe & Associates, Inc

- Comments:
1. Evaluation of proposals is based on responsive proposals providing 3 year rate guarantee & results of Evaluation Committee meeting held on August 22, 2014.
  2. In the "Price" category, the maximum points has been assigned to the RFP with lowest total price computed as specified.  
 The points assigned for each of the "Other" RFPs will be reduced by the percentage by which the RFPs computed price exceeds the lowest price.
  3. The other categories have a range of points based upon the weight per category multiplied by the score by vendor for each category.  
 These score values are: Perfect 10-9; Superior 8-7; Satisfactory 6-5; Unsatisfactory 4-2.  
 In these categories, each RFP will be assigned a value within the score according to how well the responses meet the requirements for the category.

*Awarded by Comm. Ct. 08/25/2014*

**CAMERON COUNTY, TEXAS**  
Employee Assistance Program Price Evaluation  
RFP# 1460-EAP  
Evaluation Date: August 23, 2014

Proposer Name	1st Year	3 Years	Factor	Score	Weight	Total
Humana	\$ 21,514	\$ 64,542	1.00000	10.000	40	400.00
Deer Oaks	\$ 26,294	\$ 78,882	.83090	8.309	40	332.36
Interface EAP	\$ 30,876	\$ 92,628	.69680	6.966	40	278.64

Comments:

1. Price Evaluation is for those responsive proposals with 3 year rate guarantee.

**CAMERON COUNTY**  
Employee Assistance Plan (EAP) Proposals Received August 12, 2014  
RFP Number: 1460-EAP

Proposal Number	Proposer	Contact Information	Responsive Proposal	Comment
1	CNA Associates Inc.	Kristie Cochran 866-327-2040 X208	No	No provider information.
2	Deer Oaks EAP Services	Gregg Brannan 301-829-3064	Yes	
3	CompPsych Corporation	Trevor Schultz 312-705-1584	No	No provider information; No Spanish language services.
4	Interface EAP	Dan Mary 713-781-3364	Yes	Current provider.
5	Humana EAP and Work-Life Services	Stephen Schimmel 210-617-1854	Yes	Services provided by Harris, Rothenberg International Inc., dba Humana EAP and Work-Life Services.
6	E4 Health, Inc.	Terry Cox 512-964-7124	No	Limited number of local providers.
7	Alliance Work Partners	Scott Terres 800-522-0550	No	No Texas counties; No Spanish language services; Limited number of local providers.
8	The University of Texas Health Science Center at Houston (UTEAP)	Monica Guidry 713-500-3321	No	Limited number of local providers.
		Total Responsive Proposals	3	

**CAMERON COUNTY**  
Employee Assistance Plan ; RFP # 1460-EAP  
Proposals Evaluation-Finalist  
Review Date: August 23, 2014

GENERAL		RECOMMENDATION	
RFP Number	Current	2	
Proposals Submission Name	Interface EAP	Deer Oaks EAP Services	
Name of Owner/Parent Company	Privately Held	Paul Alan Boskind, PhD	
Relationship with Health Care/Psychiatric Provider	No	No	
Texas Licensed URO	Yes	No	
Contact Person	Dan Mary 713-781-3364	Greg Brannan 301-829-3064	
Reference Clients-Texas	City of Lewisville; City of Grapevine; City of Beaumont; Jefferson County; Galveston County	City of Brownsville; City of Harlingen; City of Mission; City of McAllen; City of San Antonio/Bexar County Consortium	
<b>EAP STRUCTURE/QUALIFICATIONS</b>			
EAP Experience	<u>Employers</u> <u>Employees</u>	<u>Employers</u> <u>Employees</u>	
Number of Total Clients	222              94,036	400              1 Million	
Number of Texas Clients	165              56,633	114              200,500	
Number of Texas Counties	14                8,031	6                 10,800	
EAP Staff	All care coordinators have degree in mental health field; staff includes psychiatric nurse and review team with board certified M.D. and licensed psychologist.		
Qualifications	Helpline is answered live by Work/Life Consultants during normal business hours, with Master's level counselors available to provide in-the-moment support; after hours, answered by Master's level counselors.		
Cameron County Location	No	Yes	
EAP Network Providers	Open network accepting licensed, qualified providers with a minimum of a Master's level degree in a behavioral health field.		
Qualifications	Psychologists, Psychiatrists, Social Workers, Master Level Clinicians, DOT Substance Abuse Professionals, etc.		
Direct Contract	Yes	No; subcontract with Workplace Options	
<b>EAP SERVICES</b>			
Counseling Services Provided			
Domestic, Emotional & Job Substance Abuse	Yes	Yes	
Financial	3 Accesses per Family / Year	Telephonic counseling via Advantage Financial Assist	
Legal	3 Accesses per Family / Year	Telephonic/in-person via Advantage Legal Assist	
Other	Online Work/Life Referral Services & Wellness Coaching	Child/Elder Care/Daily Living Resource & Referral, etc.	
Number of Hours of EAP Counseling/Episode	<u>Employee</u> <u>Dependent</u>	<u>Employee</u> <u>Dependent</u>	
Telephone	Unlimited	Unlimited	
In Person	6	6	
Number of Sessions:			
Per Episode	6	6	
Per Year	6	6	
Telephone Service			
Hours of Service	Care Coordinators M-F 7:30-6; Crisis Counselors 24/7/365	24/7/365	
Answered Locally	No	No	
Toll-free Number	Yes	Yes	
Spanish Language Services	Available	Available	
Counseling Facilities			
Locations	21 Local Providers	33 Cameron Co. Providers; 2 Hidalgo Co. Evening, weekend & holiday appointments available	
Hours of Service	Varies		
<b>EAP COSTS (6 Session EAP)</b>			
	<b>Number</b>	<b>Rate</b>	<b>Amount</b>
Basic Program			
Monthly Cost (PEPM)	1,660	\$ 1.70	\$ 33,864
Set-up Cost		Included \$	-
Reports		Included \$	-
Other		- \$	-
		\$ 33,864	\$ 26,294
Increase (Decrease)			\$ (7,570)
<b>RATE GUARANTEE</b>			3 Years
<b>COMMENTS</b>			

**CAMERON COUNTY**  
Employee Assistance Plan ; RFP # 1460-EAP  
Proposals Evaluation-Finalist  
Review Date: August 23, 2014

<b>GENERAL</b>				
RFP Number	Renewal - 4		5	
Proposals Submission Name	Interface EAP		Humana EAP and Work-Life Services (HRI)	
Name of Owner/Parent Company	Privately Held		Humana Inc.	
Relationship with Health Care/Psychiatric Provider	No		Yes	
Texas Licensed URO	Yes		No	
Contact Person	Dan Mary 713-781-3364		Stephen Schimmel 210-617-1864	
Reference Clients-Texas	City of Lewisville; City of Grapevine; City of Beaumont, Jefferson County, Galveston County		City of University Park; Driscoll Children's Hospital; Schertz-Cibolo ISD; City of Corpus Christi; Midland Memorial Hospital	
<b>EAP STRUCTURE/QUALIFICATIONS</b>				
EAP Experience	<u>Employers</u>	<u>Employees</u>	<u>Employers</u>	<u>Employees</u>
Number of Total Clients	222	94,036	11,879	449,876
Number of Texas Clients	165	56,633	21	37,729
Number of Texas Counties	14	8,031	TBD	TBD
EAP Staff				
Qualifications	All care coordinators have degree in mental health field; staff includes psychiatric nurse and review team with board certified M.D. and licensed psychologist.		Master's- or Doctoral-level degrees, licensed with a minimum of 2 years of counseling experience.	
Cameron County Location	No		No	
EAP Network Providers				
Qualifications	Open network accepting licensed, qualified providers with a minimum of a Master's level degree in a behavioral health field.		Master's- or Doctoral-level degrees in counseling; licensed and insured in the state in which they practice.	
Direct Contract	Yes		Yes	
<b>EAP SERVICES</b>				
Counseling Services Provided				
Domestic, Emotional & Job Substance Abuse	Yes		Yes	
Financial	3 Accesses per Family / Year		Telephonic counseling (30 minutes); in-person referrals at 25% discount.	
Legal	3 Accesses per Family / Year		Telephonic counseling (30 minutes); in-person referrals at 25% discount.	
Other	Online Work/Life Referral Services & Wellness Coaching		Child/Elder Care	
Number of Hours of EAP Counseling/Episode	<u>Employee</u>	<u>Dependent</u>	<u>Employee</u>	<u>Dependent</u>
Telephone	Unlimited	Unlimited	Unlimited	Unlimited
In Person	6	6	6	6
Number of Sessions:				
Per Episode	6	6	6	6
Per Year	6	6	6	6
Telephone Service				
Hours of Service	Care Coordinators M-F 7:30-6; Crisis Counselors 24/7/365		24/7/365; also offer full-length EAP sessions via telephone with appointment.	
Answered Locally	No		No	
Toll-free Number	Yes		Yes	
Spanish Language Services	Available		Available	
Counseling Facilities				
Locations	21 Local Providers		14 Local Providers	
Hours of Service	Varies		Flexible hours, including weekends and evenings.	
<b>EAP COSTS (6 Session EAP)</b>				
	<u>Number</u>	<u>Rate</u>	<u>Amount</u>	<u>Rate</u> <u>Amount</u>
Basic Program				
Monthly Cost (PEPM)	1,660	\$ 1.55	\$ 30,876	\$ 1.08   \$ 21,514
Set-up Cost		Included \$	-	Included \$ -
Reports		Included \$	-	Included \$ -
Other		- \$	-	- \$ -
		\$	30,876	\$ 21,514
Increase (Decrease)		\$	(2,988)	\$ (12,350)
<b>RATE GUARANTEE</b>	3 Years		3 Years	
<b>COMMENTS</b>	Services provided by Harris, Rothenberg International Inc., dba Humana EAP and Work-Life Services.			